



## **COMMERCIAL TERMS**

Dear Valued Customer,

Thank you for your interest in purchasing a license to use the Finite Element (FE) Model Rev. 6 developed by NetShape International for computer simulation of the IIHS Bumper Barrier. The license will allow you unlimited use of the FE model on a perpetual basis at the site or location designated by your company on the license agreement.

The cost of a Site License for one office or lab location is \$3,500 USD. This Site License entitles you to 15 hours of technical support and free model updates during the first year. Should you need additional support, it may be obtained at the rate of \$100 USD per hour. Updates to the model after the first year of your license agreement may be purchased at a cost of \$500 USD.

The cost of a Company License for multiple office or lab locations is \$10,000 USD. This Company License entitles you to 40 hours of technical support and free model updates during the first year. Should you need additional support, it may be obtained at the rate of \$100 USD per hour. Updates to the model after the first year of your license agreement may be purchased at a cost of \$1200 USD.

The FE model of the Universal Test Vehicle (UTV) used for correlating the bumper barrier FE model to the physical test results can be purchased for an additional \$4,800 and includes an additional 15 hours of technical support.

Should you decide to purchase the Bumper Barrier FE model and/or the UTV FE model please complete pages 3 and 4 of the FE Model License Agreement by specifying the user site if applicable and sign the agreement in the appropriate space. The completed agreement, along with a copy of your purchase order, should be mailed to me at the address above. Upon receipt, arrangements will be made to transfer the FE model to you.

On behalf of Shape, I thank you for you interest. Please let me know if you have questions.

Sincerely,

Angela Pearo  
Shape Corp.